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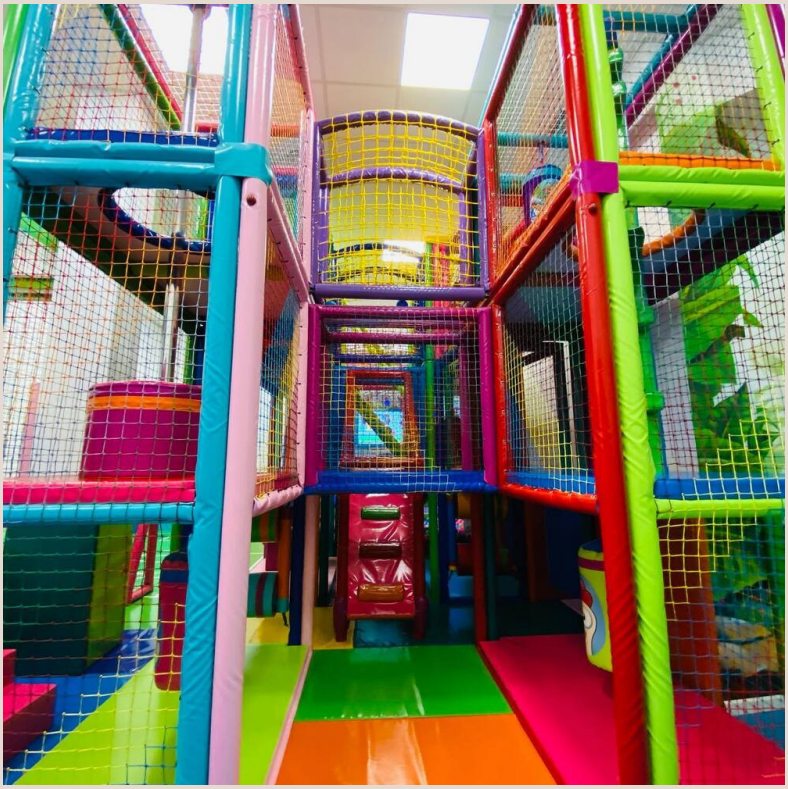


SAN PEDRO DE ALCÁNTARA

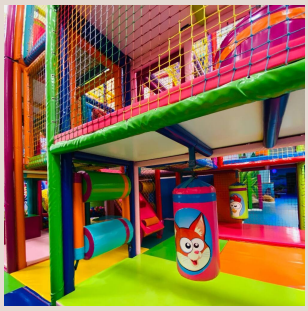
150,000 €

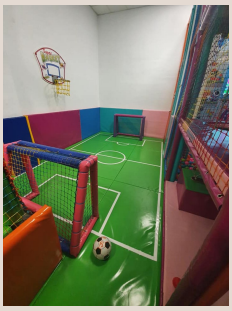
REFERENCE R5373085

An Exclusive Turnkey Opportunity: Thriving Children's Soft Play Center with Café in Prestigious San Pedro Alcántara, Southern Spain

360 m²

BUILT





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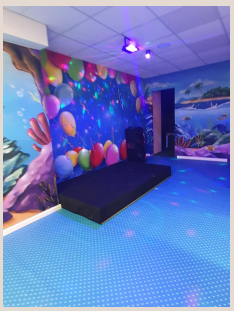

Description

Luxury Realty proudly presents an unparalleled investment opportunity: the transfer of a meticulously established and highly successful children's soft play center complete with an integrated, charming café. Nestled in the heart of San Pedro Alcántara, a vibrant and increasingly affluent coastal town in the illustrious region of Southern Spain, this business is not merely a venue, but a cornerstone of family entertainment within a discerning community. This exceptional offering provides a seamless transition for a new owner to immediately step into a fully operational and profitable enterprise, requiring no initial investment beyond the transfer price.

San Pedro Alcántara, strategically positioned between the world-renowned luxury hub of Marbella and the glamorous Puerto Banús, is celebrated for its beautiful beaches, pristine boulevards, and a burgeoning expat and local family population. Its reputation as a family-friendly destination is enhanced by excellent international schools, diverse recreational facilities, and a year-round pleasant climate, making it an ideal location for a business catering to children and their parents. The center's prime, central location within San Pedro guarantees a high flow of foot traffic and exceptional visibility, ensuring a consistent stream of clientele from both the residential community and the thriving tourist market that frequents this desirable part of the Costa del Sol. This established presence in such a sought-after locale provides a solid foundation for continued success and growth.

The expansive premises span an impressive 360 square meters, designed with both fun and functionality in mind. Every inch of this space has been thoughtfully utilized and maintained to the highest standards, ensuring a safe, clean, and engaging environment for children, alongside a comfortable and relaxing setting for adults. The facility comes fully equipped, boasting state-of-the-art play structures, modern amenities, and all necessary operational infrastructure. This 'turnkey' aspect is a significant advantage, as it eliminates the typical startup delays and substantial capital expenditure associated with new business ventures. The new owner can commence operations from day one, leveraging an already loyal customer base and a strong reputation within the community.

At the heart of the center lies a truly magnificent and expansive children's play area, designed to ignite imagination and encourage active play. Dominating this space is a spectacular multi-level soft play structure featuring an enormous ball pit, an undeniable magnet for children of all ages. This area is equipped with a variety of engaging elements such as slides, climbing frames, tunnels, and soft obstacles, all constructed with premium, durable materials and rigorously maintained to exceed safety standards. The vibrant colors and stimulating design create an energetic atmosphere where children can explore, socialize, and burn off energy in a secure and supervised environment, providing peace of mind for parents.

Adjacent to the thrilling play zone is a thoughtfully designed and inviting café area specifically tailored for parents and guardians. This comfortable retreat offers a welcoming ambiance where adults can relax, socialize, and oversee their children in comfort. The café serves an exquisite selection of gourmet coffees, specialty teas, refreshing beverages, and a curated menu of healthy snacks and light meals, catering to modern tastes. High-speed Wi-Fi access, comfortable seating, and a pleasant décor transform this area into more than just a waiting room; it's a social hub where parents can unwind, work, or connect with others, enhancing the overall visitor experience and encouraging longer stays and repeat visits.

Further augmenting the revenue streams, the business includes a well-stocked retail section offering a delightful array of sweets, confectionery, and children's novelty items. This adds an extra layer of appeal, allowing for impulse purchases and providing an additional income source. Complementing the indoor facilities, an appealing outdoor terrace provides extra seating capacity and the option for al fresco enjoyment, particularly appreciated during Southern Spain's glorious weather. This versatile space can be utilized for outdoor games, seasonal events, or simply as an extension of the café, offering a breath of fresh air and enhancing the overall visitor capacity and experience.

A significant highlight of this offering is its well-established reputation as the premier venue for children's birthday parties and special events. The dedicated space and flexible setup allow for tailored party packages, complete with decorations, catering options, and supervised activities. This reliable segment of the business contributes substantially to overall profitability and

community engagement, fostering memorable experiences that drive word-of-mouth referrals and repeat bookings. The consistent demand for birthday celebrations underscores the business's integral role within the local family landscape.

Crucially, this business comes with all necessary legal and operational clearances in place. It holds a comprehensive activity license as a recreation center and café bar, explicitly permitting the retail sale of sweets. This full compliance with all local and regional regulations provides immediate peace of mind for the prospective owner, eliminating any bureaucratic hurdles or potential delays. All required authorizations have been meticulously secured, ensuring a smooth and legitimate operation from the very first day of transfer. This legal completeness is an invaluable asset, guaranteeing a secure and compliant business venture.

Priced at an attractive €150,000, this "all included" transfer represents an exceptional investment opportunity. It offers the chance to acquire a flourishing, established family-centric business in a highly desirable location without the inherent risks and lengthy processes of starting from scratch. The robust revenue streams from the soft play area, café, retail sales, and event bookings ensure immediate profitability and a strong return on investment. With its prime location, comprehensive licensing, loyal customer base, and turnkey operational status, this is more than a business transfer – it's an opportunity to acquire a thriving community asset and secure a lucrative future in the beautiful and bustling San Pedro Alcántara. Serious inquiries from discerning investors are highly encouraged to explore this unique proposition with Luxury Realty.

Details

Reference	R5373085	Property Type	Commercial
Status	Sale	Price	150,000 €
Bedrooms	by request	Bathrooms	by request
Build size	360 m²	Plot Size	–
Terrace	–	Parking places	by request

Personal advice

Ask us for more information or arrange a private viewing, in person or by video call.

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